



Testimonial - Massey Ferguson

Quality, support and value for money

These are three reasons why Ian Forman, Farm Manager at Keith Farm Partnership near Fakenham, Norfolk, chooses to buy Massey Ferguson from Thurlow Nunn Standen.

Keith Farm Partnership added another Massey Ferguson to their fleet in March 2014 with the introduction of a MF8660.

The impressive MF8660, 8.4 litre, 6 cylinder turbo/intercooled e³ SCR engine adds some muscle power with it's Dyna-VT transmission.

Ian explains, “The driver tried three different brands of tractors and the Massey Ferguson was his favourite. We found the price of the MF8660 extremely competitive and these were two of the factors that prompted us to buy the tractor from TNS”.

Another factor was the knowledge that the Thurlow Nunn Standen Sculthorpe branch is so close to the farm, something which Ian describes as ‘handy’.

Ian added: “We have been working with the Sculthorpe depot for many years and continue to work closely with the TNS team. Knowing they



Ian Forman, left, and Kenny Able, right, with their new MF8660

are on call just down the road should we need anything is very reassuring.”

Keith Farm Partnership have farmed with Massey Ferguson since 2008 and have had MF6480s and MF6499s working on the farm during that time. Ian describes the tractors as “very good - we’ve got on very well with them”.

Ian’s first point of contact at TNS is Ian Marshall, Area Sales Manager based at Sculthorpe. Ian’s in-depth knowledge of his customers’ needs, the local farming area and the product range available is invaluable when choosing the right machinery for your farming enterprise.

As Ian (Marshall) explains: “The investment, not just in

terms of money but also of time and research, into a new item of machinery for the farm is large. Therefore, the person responsible for buying that machinery needs someone they can call on to give them impartial, honest input into their decision making.

“It is essential to select the right tractor or implement to get the job done. The MF8660 chosen will be flexible enough to tackle a range of tasks but also have the horsepower to fulfil the most demanding of jobs.

“It has been a pleasure working with Ian over the last few years and we look forward to a continued strong and supportive relationship with Keith Farm Partnership in the future.”

